### **Manulife**

## Media Note

For immediate release 25 September 2025

# Malaysians prioritise quality of life over length of life in retirement, underpinned by financial wellbeing, according to Manulife survey

**Kuala Lumpur** – Malaysian attitudes towards ageing and wellbeing are changing, as they increasingly prioritise a fulfilling, independent lifestyle over simply living longer, with most people saying that financial wellbeing has a direct bearing on how long they can stay mentally and physically healthy, according to new research from Manulife Malaysia.

Released today, the Malaysia section of Manulife's 2025 Asia Care Survey (ACS), shows that 7 in 10 survey respondents say their financial wellbeing affects not just their mental and physical health, but also how long they live. The survey findings are based on responses from 1,000 Malaysians.

"In Malaysia, we're seeing a powerful shift in how people define a good life. It's no longer just about how long we live, but how well we live. Our role is to make decisions easier by connecting health and financial confidence, so people can live better, not just longer," said **Vibha Coburn, CEO of Manulife Malaysia**.

#### **Evolving meaning of longevity – "Quality over Quantity"**

The ACS findings show that only a minority prioritise extending life at all costs, while the majority place greater value on maintaining health, independence and purpose.

The report shows the desired lifespan is 68 years, significantly lower than Malaysia's average life expectancy of 76 years, highlighting that Malaysians are more focused on "adding life to years" than on "adding years to life." This reflects a broader recognition that longevity must also be financially and emotionally sustainable, not just biologically possible.

The meaning of "healthy" changes in later life. Nearly 8 in 10 Malaysians define being "healthy" as maintaining independence and capability, according to ACS findings, while far fewer associate it purely with being disease-free.

The survey reveals how financial stress is intertwined with wellbeing. Almost half of respondents worry about running out of money before they die, and among those under 55, many believe they will not have sufficient retirement funds. More than 60% expect to rely on the public mandatory retirement scheme and public healthcare during retirement.

## **Manulife**

"When people say being 'healthy' is about independence, they are connecting physical wellbeing to financial security. If financial stress undermines that independence, health itself is compromised," Coburn added.

#### Financial diversification needed in retirement

Although most Malaysians want a steady income in retirement, their portfolios tell another story. The survey shows that cash is king: cash makes up around half of Malaysians' liquid assets across all age groups. While ensuring a steady income stream during retirement is considered important, asset diversification remains low on their agenda, with just 29% ranking it as a priority.

At the same time, many continue to rely on Malaysia's public mandatory retirement scheme as their main retirement pillar, raising questions about its adequacy in the face of potentially longer lifespans.

The mismatch between aspirations and behaviour is one of the clearest gaps highlighted by the ACS 2025. While cash and the public mandatory retirement scheme provide convenience and comfort in the short term, households risk being exposed to inflation and longevity risks over the long run.

"It's no surprise that the survey shows people wanting steady income and resilience. Yet, many Malaysians rely heavily on cash, which doesn't foster resilience. Cash, if just left idle, will inevitably be eroded by inflation over time, leaving the retiree with less money. Working out what to do can seem daunting, but a good starting point would be to talk to an independent financial adviser who can show how to diversify, add income engines that provide recurring cashflow, and stay invested even through retirement. Remember: it is possible to turn savings into lasting staying power," said Jason Chong, CEO of Manulife Investments Malaysia.

As a trusted partner in progress, Manulife Malaysia is at the forefront of redefining longevity, championing a future where Malaysians can thrive with purpose, vitality, and peace of mind. Through thought leadership and customer-centric innovation, Manulife continues to shape the conversation around health, wealth, and the evolving needs of modern Malaysians.

#### -END-

#### **About Manulife Malaysia**

Manulife Holdings Berhad is part of Canada-based Manulife Financial Corporation. Through its subsidiary companies, Manulife Malaysia offers an innovative range of financial protection, health and wealth management products and services to meet different customer needs. Manulife Malaysia currently serves the needs of over 350,000 policyholders and wealth management customers. Manulife Holdings Berhad has been listed on the Main Board of Bursa Malaysia since 1984. As of 31 December 2024, its assets under management were over RM15.8 billion. To learn more about Manulife Malaysia, visit: <a href="https://www.manulife.com.my">www.manulife.com.my</a>.

#### **Disclaimer for Press Release**

Manulife Investment Management is the global wealth and asset management segment of Manulife Financial Corporation. The information and/or analysis contained in this material have been compiled or arrived at from sources believed to be reliable but Manulife Investment Management does not make any representation as to their accuracy, correctness, usefulness or completeness and does not accept liability for any loss arising from the use hereof or the information and/or analysis contained herein. Neither Manulife Investment Management or its affiliates, nor any of their directors, officers or employees shall assume any liability or responsibility for any direct or indirect loss or damage or any other consequence of any person acting or not acting in reliance on the information contained herein.

## **Manulife**

This material was prepared solely for educational and informational purposes and does not constitute a recommendation, professional advice, an offer, solicitation or an invitation by or on behalf of Manulife Investment Management to any person to buy or sell any security. Nothing in this material constitutes investment, legal, accounting or tax advice, or a representation that any investment or strategy is suitable or appropriate to your individual circumstances, or otherwise constitutes a personal recommendation to you. The economic trend analysis expressed in this material does not indicate any future investment performance result. This material was produced by and the opinions expressed are those of Manulife Investment Management as of the date of this publication, and are subject to change based on market and other conditions. Past performance is not an indication of future results. Investment involves risk, including the loss of principal. In considering any investment, if you are in doubt on the action to be taken, you should consult professional advisers.

Proprietary Information – Please note that this material must not be wholly or partially reproduced, distributed, circulated, disseminated, published or disclosed, in any form and for any purpose, to any third party without prior approval from Manulife Investment Management.

These materials have not been reviewed by, are not registered with any securities or other regulatory authority, and may, where appropriate, be distributed by the following Manulife entities in their respective jurisdictions.

Indonesia: PT Manulife Aset Manajemen Indonesia. Malaysia: Manulife Investment Management (M) Berhad Registration No: 200801033087 (834424-U). Singapore: Manulife Investment Management (Singapore) Pte. Ltd. (Company Registration Number: 200709952G). Vietnam: Manulife Investment Fund Management (Vietnam) Company Limited. Australia, South Korea and Hong Kong: Manulife Investment Management (Hong Kong) Limited. Philippines: Manulife Investment Management (Taiwan) Co., Ltd. (Investment Management and Trust Corporation. Taiwan: Manulife Investment Management (Taiwan) Co., Ltd. (Investment is not protected by deposit insurance, insurance guaranty fund or other protection mechanism in Taiwan. For the disputes resulted from the investment, you may file a complaint to the Securities Investment Trust & Consulting Association of the R.O.C. or Financial Ombudsman Institution. License No. 110 Jin-Guan-Cheng-Tou-Xin-001 "Independently operated by Manulife Investment Management (Taiwan) Co., Ltd." /3F., No.97, Songren Rd., Taipei, Taiwan 11073, Tel: (02)2757-5999, Customer Service: 0800-070-998.

#### For more information, contact:

Email: MY Comms@manulife.com