

# News Release

TSX/NYSE/PSE: MFC SEHK: 945

For Immediate Release  
18 August 2022

## **Manulife Investment Management (M) Berhad launches Manulife Global Multi-Asset Diversified Income Fund to Standard Chartered Malaysia clients**

*Aims to provide additional and consistent income stream  
to investors in good and bad times*

**Kuala Lumpur – Manulife Investment Management (M) Berhad** announces today the launch of the Manulife Global Multi-Asset Diversified Income Fund (the “Fund”) to Standard Chartered Malaysia clients. The Fund aims to provide a sustainable and consistent high income, generated from a diverse range of global income sources, including traditional and non-traditional income assets such as preferred securities, real estate investment trusts (REITs), and option writing. Besides its yield generation focus, the Fund was also designed to provide a stable net-asset-value, cushioning downside as non-traditional assets have relatively lower correlation with other asset classes.

The Fund’s multi-asset diversified income approach strives to achieve higher natural yields (the cash generated from invested income sources) that are closer to or even equal to the distribution payout target, in order to minimise the need to rely on drawing from capital gains or principal capital.

**Jason Chong, CEO, Manulife Investment Management (M) Berhad** said: “As a leading provider of investment solutions in Malaysia, we are pleased to offer this income-oriented fund to the clients of our long-time partner Standard Chartered Bank. Having a competitive, stable income becomes even more prevalent for investors in 2022, as ongoing geopolitical developments and pandemic-related supply chain distortions will put further pressure on global growth and corporate earnings. We believe an income-focused global multi-asset investment approach that is complemented with non-traditional asset classes, could provide an additional layer of yield, while also potentially improving risk adjusted returns.”

**Ng Chze How, Head of Retail Wealth Distribution, Manulife Investment Management (M) Berhad** said: “Amid market uncertainty and volatility, it’s more important than ever to capture a breadth of naturally yielding income sources that will meet investors’ objectives, without sacrificing the potential for capital growth. The Fund’s investment team leaves no stones unturned in the search for income opportunities, brought about by selective yield opportunities across and within asset classes globally. Our unconstrained approach minimizes reliance on equity appreciation and primarily seeks natural high yield through fixed income and an option writing strategy. The global equity allocation further adds a

level of growth potential. As such, we believe the Fund could potentially deliver a consistent and competitive distribution yield that gives investors in Malaysia the higher income they need to better manage their finances.”

**Sammeer, Managing Director and Head of Consumer, Private and Business Banking, Standard Chartered Malaysia said:** “In today’s challenging macroeconomic environment, clients are searching for alternative ways to broaden their income sources in growing and preserving their wealth. Leveraging on our open-architecture model to provide best-in-class products to our clients, we are pleased to offer a non-traditional income approach (namely, covered calls and collateralized puts) that was previously inaccessible to individual clients, through the Manulife Global Multi-Asset Diversified Income Fund. Given market volatility, the fund’s strategy has proven to result in lower volatility with an attractive quarterly income payout – making this all-weather solution an opportunity for our clients to achieve a higher, sustainable income in today’s low growth environment.”

“Our team takes a flexible, bottom-up, unconstrained investment strategy that taps into the wide range of assets across different investment styles and regions, which we believe could open up some new and diverse income opportunities. At the moment, key exposures for the Fund include US high yield and USD emerging market credits, as defaults remain well below long-term averages and, in particular, Asia continues to offer modest credit risk premiums. Complementing this with an options writing strategy enables further yield harvesting through premium collection for the Fund”, Ng Chze How added.

The Fund will invest at least 95% of the Fund’s net asset value (NAV) into the Manulife Global Fund – Global Multi-Asset Diversified Income Fund (“Target Fund”), and the remaining NAV of the Fund will be in liquid assets such as money market instruments or deposits.

The Fund is suitable for sophisticated investors who seek regular income, wish to participate in a diversified portfolio of assets in the global markets, and have a medium- to long-term investment horizon. The Fund has a targeted gross distribution yield of between 7% to 8% per annum<sup>1</sup>.

The Fund aims to distribute all or part of its distributable income on a quarterly basis. It is available in RM Hedged-Class and USD Class with minimum initial investment of RM5,000 or USD5,000 and minimum additional investment of RM1,000 or USD1,000. The Fund is now available for subscription through Standard Chartered Bank Malaysia.

For more information about the Manulife Global Multi-Asset Diversified Income Fund, please visit [manulifeim.com.my](http://manulifeim.com.my).

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<sup>1</sup> Information is for reference only and no guarantee of future results. It is provided for reference only and subject to change.

**About Manulife Investment Management (M) Berhad**

Manulife Investment Management (M) Berhad Registration No: 200801033087 (834424-U) (“Manulife IM (Malaysia)”) is a wholly owned subsidiary of Manulife Holdings Berhad (listed on Bursa Malaysia), which is majority owned by Canada-based Manulife Financial Corporation. Manulife IM (Malaysia) offers a comprehensive range of more than 60 unit trust and PRS funds in the asset classes of equity, fixed income and money market. Since 2010, Manulife IM (Malaysia) has received 48 awards in total; with the four most significant house awards being won in 2017 & 2018, namely the Best Overall Award Malaysia Provident for EPF-Approved Funds by The Edge | Thomson Reuters Lipper Fund Awards 2017, the Most Outstanding Islamic Asset Management Company by KLIFF Islamic Finance Awards 2017, Top Investment House Malaysia - Rank 5 in Asian Local Currency Bonds by The Asset Benchmark Research Awards 2017 and the Best Group Over 3 Years - Mixed Assets by Thomson Reuters Lipper Global Islamic Fund Award 2018. Visit us online at [manulifeinvestment.com.my](http://manulifeinvestment.com.my).

**About Manulife Investment Management**

Manulife Investment Management is the global brand for the global wealth and asset management segment of Manulife Financial Corporation. We draw on more than a century of financial stewardship and the full resources of our parent company to serve individuals, institutions, and retirement plan members worldwide. Headquartered in Toronto, our leading capabilities in public and private markets are strengthened by an investment footprint that spans 19 geographies. We complement these capabilities by providing access to a network of unaffiliated asset managers from around the world. We're committed to investing responsibly across our businesses. We develop innovative global frameworks for sustainable investing, collaboratively engage with companies in our securities portfolios, and maintain a high standard of stewardship where we own and operate assets, and we believe in supporting financial well-being through our workplace retirement plans. Today, plan sponsors around the world rely on our retirement plan administration and investment expertise to help their employees plan for, save for, and live a better retirement. Not all offerings are available in all jurisdictions. For additional information, please visit [manulifeim.com](http://manulifeim.com).

**About Manulife**

Manulife Financial Corporation is a leading international financial services provider that helps people make their decisions easier and lives better. With our global headquarters in Toronto, Canada, we provide financial advice and insurance, operating as Manulife across Canada, Asia, and Europe, and primarily as John Hancock in the United States. Through Manulife Investment Management, the global brand for our global wealth and asset management segment, we serve individuals, institutions, and retirement plan members worldwide. At the end of 2021, we had more than 38,000 employees, over 119,000 agents, and thousands of distribution partners, serving over 33 million customers. Our principal operations are in Asia and Canada, and the United States, where we have served customers for more than 160 years. We trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. In the previous 12 months we made CAD\$32.7 billion in payments to our customers. Not all offerings are available in all jurisdictions. For additional information, please visit [manulife.com](http://manulife.com).

**Disclaimer**

The above information has not been reviewed by the Securities Commission Malaysia (SC) and is subject to the relevant warning, disclaimer, qualification or terms and conditions stated herein. Investors are advised to read and understand the contents of the Information Memorandum of Manulife Global Multi-Asset Diversified Income Fund dated 3 February 2020 and its First Supplemental Information Memorandum dated 13 September 2021 and all the respective Product Highlights Sheet(s) (collectively, the “Offering Documents”), obtainable at our offices or website, before investing. The Offering Documents have been registered with the Securities Commission Malaysia (SC), however the registration with the SC does not amount to nor indicate that the SC has recommended or endorsed the product. There are risks involved with investing in unit trust funds; wholesale funds and/or Private Retirement Schemes. Some of these risks associated with investments in unit trust funds; wholesale funds and/or Private Retirement Schemes are interest rate fluctuation risk, foreign exchange or currency risk, country risk, political risk, credit risk, non-compliance risk, counterparty risk, target fund manager risk, liquidity risk and interest rate risk. For further details on the risk profile of all the funds, please refer to the Risk Factors section in the Offering Documents. The price of units and income distribution may go down as well as up. Investors should compare and consider the fees, charges and costs involved.

## **Manulife** Investment Management

Investors are advised to conduct own risk assessment and consult the professional advisers if in doubt on the action to be taken.

Manulife Investment Management (M) Berhad Registration No: 200801033087 (834424-U) (hereinafter referred to as “Manulife IM (Malaysia)”) is a wholly owned subsidiary of Manulife Holdings Berhad and holds a Capital Markets Services License for fund management, dealing in securities restricted to unit trusts, dealing in private retirement schemes and financial planning under the Capital Markets and Services Act 2007. Manulife IM (Malaysia) operates under the brand name of Manulife Investment Management which is the global wealth and asset management segment of Manulife Financial Corporation. Information posted herein is intended for the exclusive use by the recipients who are allowed to receive it under the applicable laws and regulations of the relevant jurisdictions. Certain information in this material may contain projections or other forward-looking statements regarding future events, targets, management discipline, estimates or other development trends of financial markets. There is no assurance that such events will occur, and actual results may be significantly different from what is contained herein.

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