



 **Manulife** Investment Management

**Reimagine your possibilities with a *flexible* and *future-proof* business.**

Reimagine *Work*



[manulifeim.com.my/reimaginework](https://manulifeim.com.my/reimaginework)



You may think that career progression is moving up to bigger roles and titles in corporations.

What if that is not the only way to build a career?

What if we tell you that you can take ownership and chart your own course regardless of whether you are a fresh graduate, a higher achiever, or an employee looking for alternative career and income.

Reimagine work with a flexible and future-proof career as a Manulife Investment Management adviser.

- 1 Time is a *Commodity*
- 2 Ability to *Change Lives*
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- 6 *Perks & Recognition*
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- 8 *A Trusted Global Brand, with Deep Local Roots*

# Time is a *Commodity*

# 1

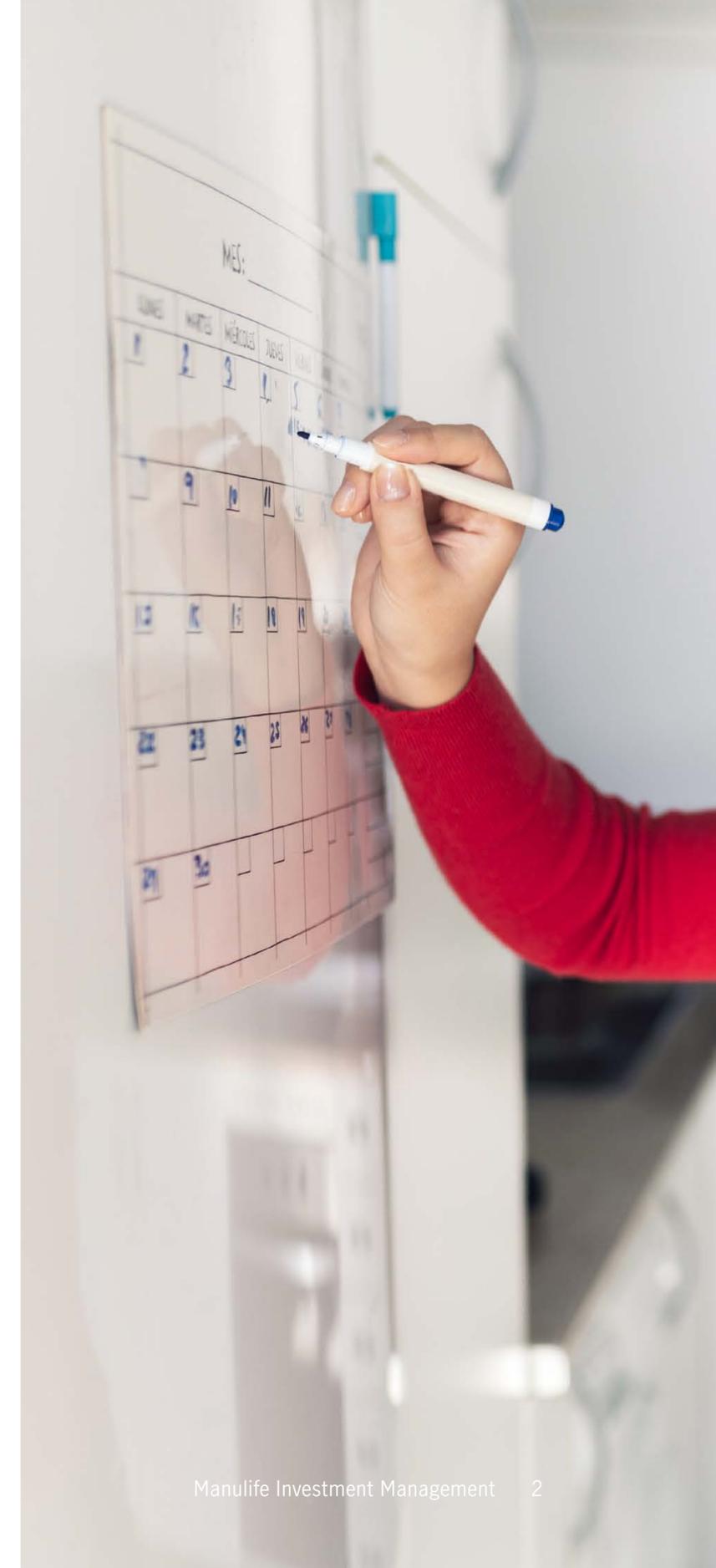
**Time can't be bought  
with money and can  
never be recovered.**

#Flexibility

Work when you are productive, rest when you need to, and live life because you deserve it.

You determine your schedule as you are your own boss, not bound by the 9-to-5 rule as you are in charge of your own career and business path.

- **Avoid rush hour traffic?**  
You determine your work hours.
- **Work in your favourite cafe?**  
You determine your work space.
- **Travel without time restriction?**  
The calendar is all yours to plan.
- **Full-time or part-time?**  
The choice is yours.



# Ability to Change Lives

# 2

A career as a financial adviser is not just a means to an end. It has a greater purpose too.

#Purpose

With financial knowledge, you will be able to deliver impactful change to people and their loved ones.

By empowering and uplifting them to achieve their goals through financial literacy.

Everyone has their own dreams and stories. Be it owning their first home, funding their children's education, or riding into the sunset.

#### Did you know?



**1 out of 3 Malaysians** admit to having low confidence when it comes to financial knowledge<sup>1</sup>.



**6 in 10 Malaysians** are self-employed and outside the labour force and not covered by any formal retirement or pension system<sup>1</sup>.

## RM90 million

**Estimated losses** from 672 reports on fake investment syndicates from Jan 1 to July 15 2020<sup>2</sup>.

1. Financial Education Network (2019). Malaysia National Strategy for Financial Literacy. Retrieved from <https://www.sc.com.my/resources/publications-and-research/fen>

2. The Star (2020). Over RM90mil lost to investment scams so far this year, says Bukit Aman. Retrieved from <https://www.thestar.com.my/news/nation/2020/07/16/over-rm90mil-lost-to-investment-scams-so-far-this-year-says-bukit-aman>



# Multiple Income Potential

# 3

You set your own limit.

#FinancialFreedom

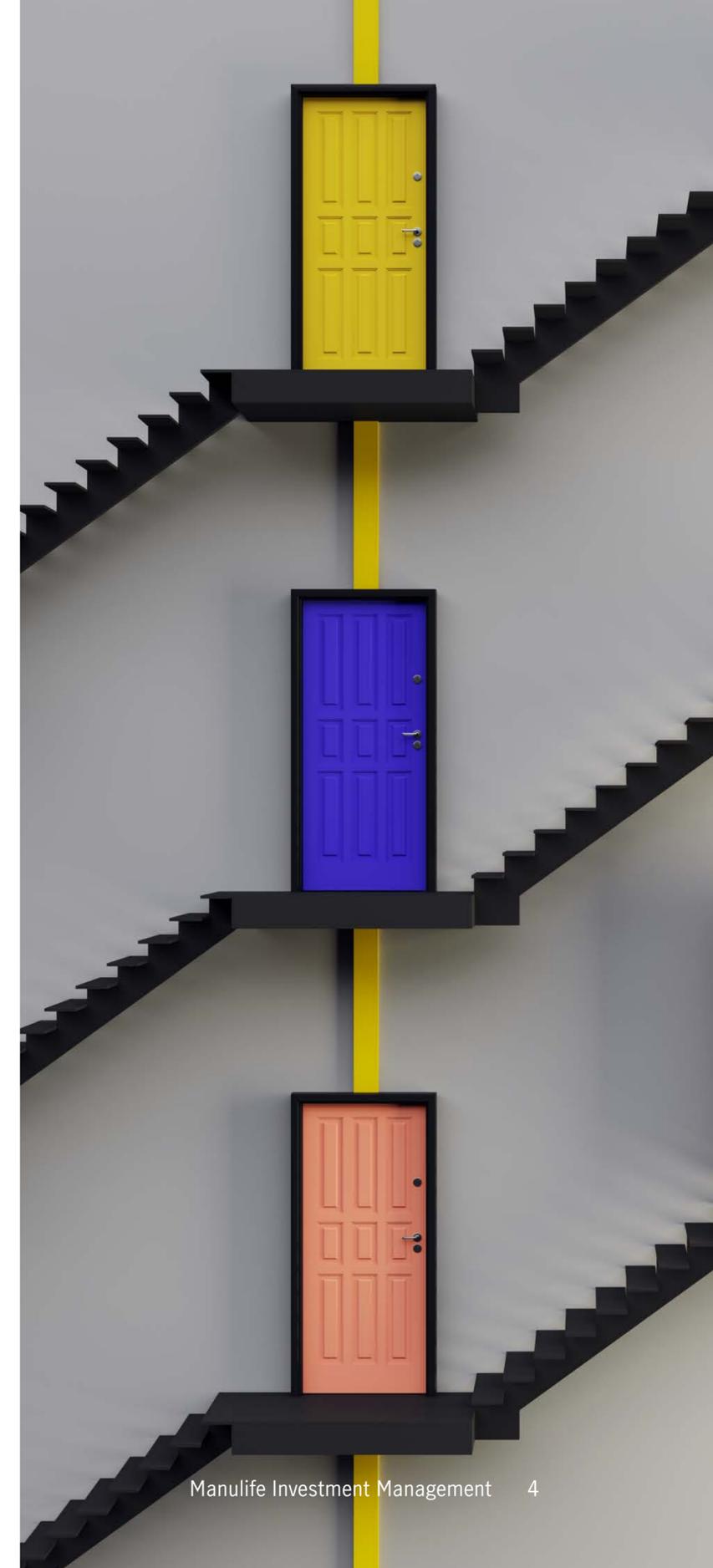


As a Manulife Investment Management adviser, you have a vast potential of direct and passive income.

Individual high flyers earn from direct commission, sales challenges, career benefit and long service rewards.

Agency builders expand their income stream by drawing additional overriding commission on top of their own personal income.

These will potentially allow you to have a lifestyle that you desire and achieve a sustainable income until and beyond retirement.



# Travel the World

# 4

Let the world  
be your teacher.

#Wanderlust



Advisers get to experience different cultures and gain lifelong memories when they qualify for our annual overseas incentive trips.

They also get to qualify for unlimited tickets under Personal Sales category, on top of Group Sales tickets.

Besides their own personal trips, our top advisers regularly travel three times a year with the company.

In the past, our qualifiers have travelled to diverse countries worldwide. From Australia to Maldives, Japan to Spain, and United States of America to Czech Republic.

Some of the most memorable experiences include a surprise helicopter ride in New Zealand and a private Porsche track experience in Germany.



# Doing It *Together*

**No man is an island,  
and together we can  
do so much more.**

#Teamwork

You will be joining a community of like-minded entrepreneurs and leaders supported by a global brand.

- Adviser Service
- Customer Service
- Manulife Centre for Success (MCS)
- Management Team

Our advisers continuously grow, energise and stay updated with multiple initiatives such as market outlook talks, webinars, trainings, and be recognised in the Manulife Annual Convention and more.

Rookies get to qualify for the PowerUp getaway for an enriching programme of motivation, networking and team-building to unleash their full potential.

Rising stars get to qualify for an uplifting MRC Convention overseas with the company's Senior Management.

We do everything better by working together.



# Perks & Recognition

# 6

High achievers  
deserve high rewards.

#Celebration



Champions, award-winners and rising stars are celebrated and recognised for their outstanding performance during the Manulife Annual Convention and the prestigious Manulife Annual Awards Nite in a five-star hotel.

Award-winners will also be recognised in national Manulife branded advertisements.

Qualifiers of the Gems & Builders Club will be invited to the exclusive Gems & Builders Retreat where they will be pampered with the finer things in life.

On top of that, top achievers get exclusive invitations to private events with the senior management team.



# Digital Culture

# 7

## Digital transformation with Manulife iFUNDS.

#Digitalisation



Advisers can build and scale their business with Manulife iFUNDS, our proprietary online fund investment platform.

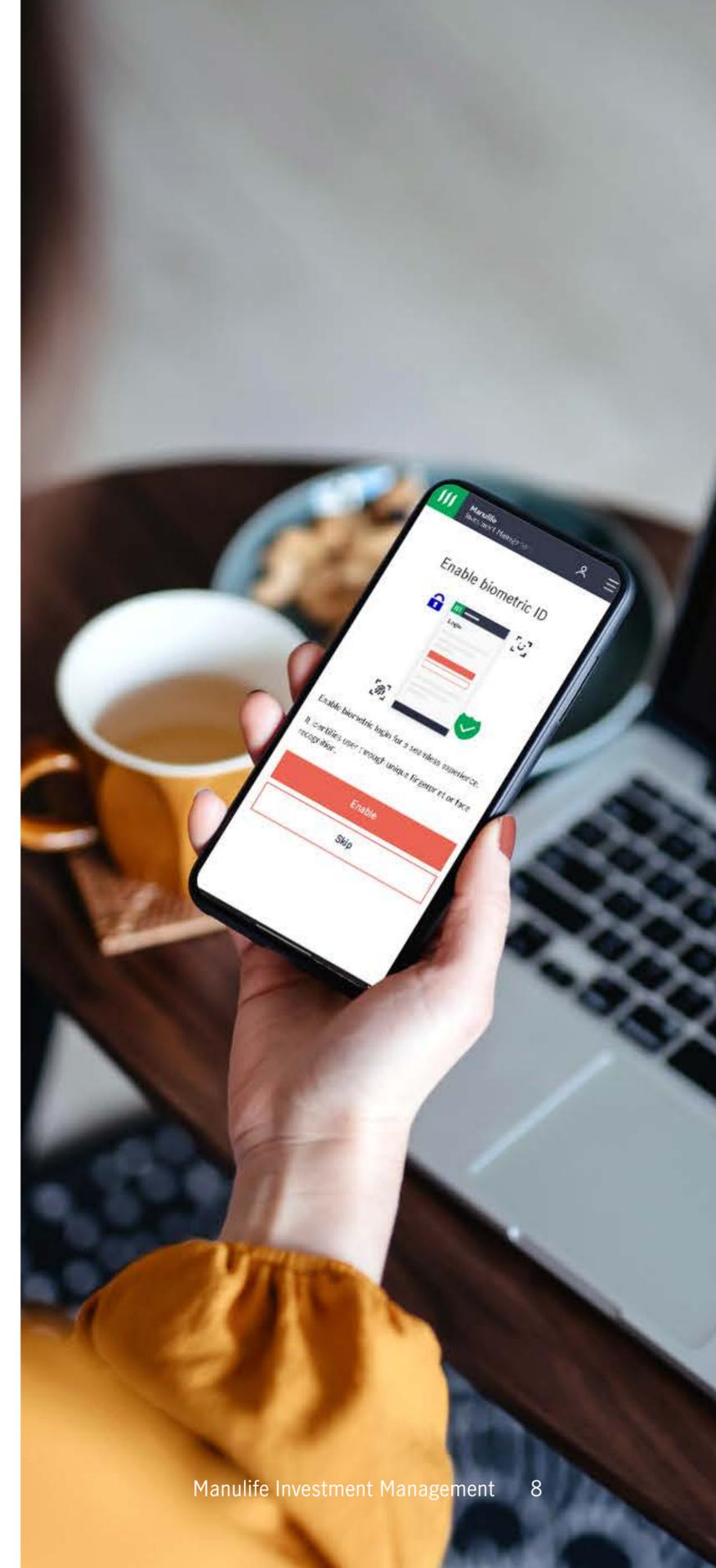
Beneath its intuitive interface and user experience lies an advanced system that is designed for users from all background.

It adopts straight-through processing and is completely paperless.

Allowing advisers to focus on what they do best, delivering exceptional value to their customers and growing their business.

They will have access to a plethora of features and functions such as:

- Monitoring customers' portfolios and performing transactions
- Tracking personal and group performance
- Accessing proprietary Manulife iFUNDS tools and marketing materials
- Biometric single sign-on for secure access



# Partner with a trusted *global brand*, with deep *local roots*.

As one of Asia's most trusted brands with more than 120 years of on-the-ground experience, we're deeply embedded in each of the 10 Asian markets where we operate.



Unique funds in the industry such as healthcare and ESG focused.



Diverse range of award-winning, conventional and shariah funds for different investment needs.



Our team of over 200 professionals in Asia conducts proprietary research to provide unique local insights. They form part of a wider network of 600 investment professionals located around the world.

Combining local insight with global reach gives us unparalleled edge in investment management.



**10**  
strong footprint in 10 Asian markets



**200+**  
on-the ground investment professionals



**\$145B**  
assets under management and administration in Asia



**120+**  
years of investment management experience in Asia

Note: AUMA calculated in USD.  
Source: Manulife Investment Management, all data as of 30 June 2022

# Make the *right* steps for your future

Learn more:

 (03) 2719 9271

Operation Hours : 8:45am - 5:30pm, Monday to Friday

 [manulifeim.com.my/reimaginetwork](https://manulifeim.com.my/reimaginetwork)

 Speak to our advisers today





## Manulife Investment Management (M) Berhad

200801033087 (834424-U)

13th Floor, Menara Manulife, 6 Jalan Gelenggang,  
Damansara Heights, 50490 Kuala Lumpur

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